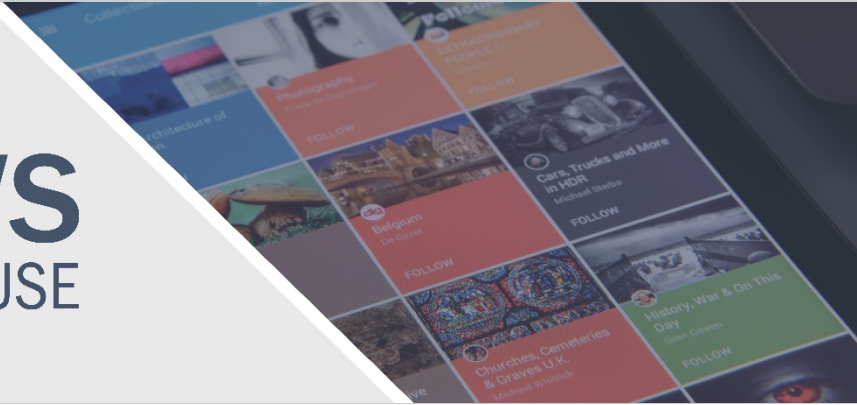


Your weekly update on AALU/GAMA and industry news.

AALU GAMA

NEWS YOU CAN USE



August 14, 2020

Foundation Finds, Problem-Solving Resources

Foundation Finds will take place over the next several weeks and will give you an inside look into the new Foundation, launching in September.



Howard Sharfman

Vice-Chair AALU/GAMA Foundation eBook Committee

*Howard Sharfman, Vice-Chair of the AALU/GAMA Foundation Board, features the Foundation's eBook, **Leading Change: Leading Yourself.***

Howard, a legacy AALU member, used this resource to lead a discussion with his team just last week! The ideas contained within allowed them to have a robust conversation about change and how we need to be prepared for any change.

This Week's Resource: Leading Change: Leading Yourself. Before you can harness the innovation and tame the disruption that change creates, you first need to become a champion of change on a personal level. This eBook identifies how field leaders can learn to better navigate the constant change in the financial services industry.

Research brought to you by the AALU/GAMA Foundation - For the Field. By the Field.

>> **[Download this resource for FREE today](#)**

Senator Harris Views of Importance to Clients and Professionals

On Tuesday, Democratic Presidential Candidate Joe Biden selected senator Kamala Harris (D-CA) as a running mate. A historic pick, Harris will be the first Black woman and person of Indian descent to be nominated for national office by a major party.

In Congress, Harris advocated for a robust safety net, supported multi-employer plans, and expressed a general desire to increase financial security. She also supported a financial transactions tax, state-run retirement plans, and expressed opposition to the

Trump administration's DOL rule.

Vice President Biden chose a governing partner in Senator Harris and her views will be influential should they win in November.

19
AUG

REGISTER NOW
Social Selling 101
with Kevin Knebl

Sponsored by 

Continuing Education Credits at Beacon 2020



Beacon 2020 is here to take you to the next level of your career. We are excited to announce that certain **Beacon 2020 sessions now qualify for Continuing Education Credits needed for The American College's Professional Recertification program.** And remember - AALU/GAMA members get to attend Beacon 2020 for **FREE** as part of their member benefits. Sign up today to be part of this first-of-its-kind, three-month long virtual experience AND get CE credits today!

>> [View the agenda with newly added credit hour specifications](#)

>> [Register for Beacon now](#)



**2
SEP**

REGISTER NOW

Women's Leadership -
Fearlessly Focused on the
Next Normal

Sponsored by  Prudential

[Twitter](#) [Facebook](#) [LinkedIn](#)

Copyright © 2020, All rights reserved.

Our mailing address is:

AALU/GAMA
101 Constitution Avenue
Suite 703 East
Washington, D.C. 20001