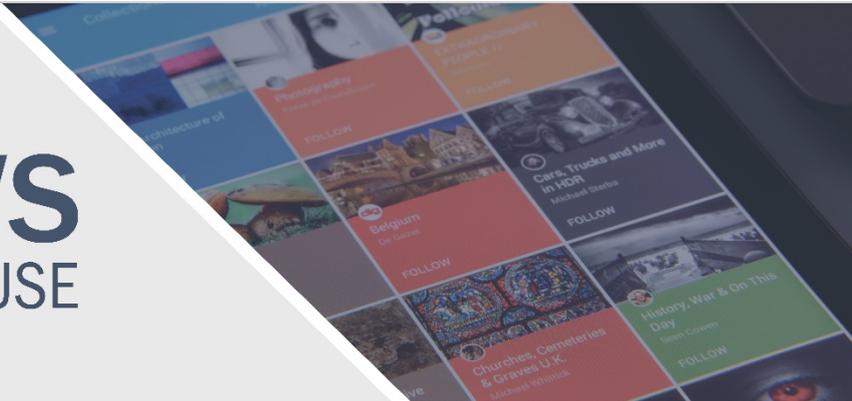


Your weekly update on AALU/GAMA and industry news.

AALU GAMA

# NEWS YOU CAN USE



August 7, 2020

## Foundation Finds, Problem-Solving Resources

*Foundation Finds will take place over the next several weeks and will give you an inside look into the new Foundation, launching in September.*



**Fred Walker**  
Chairman, AALU/GAMA Foundation eBook Committee

*Fred Walker, Chairman of the AALU/GAMA Foundation eBook Committee, takes a moment to describe why Firm 2020 is right for YOU!*

**This Week's Resource: Firm 2020** (FREE this month - normally \$99) explores significant economic and cultural drivers that will greatly impact insurance agencies and financial services firms. For the experienced professional, this book is extremely useful as not only a personal assessment, but also a business platform for future opportunities.

***Research brought to you by the AALU/GAMA Foundation - For the Field. By the Field.***

>> **[Download this resource for FREE today](#)**

## **Chairman Neal on Tax Agenda & AALU/GAMA Comments DOL**

AALU/GAMA filed a **comment letter** in response to the Department of Labor's proposed fiduciary rule. **[AALU/GAMA's analysis of this rule](#)** can be found on our website. Any questions can be directed to **[Josh Caron](#)**.

This week, Ways and Means Chairman Richard Neal (D-MA) gave an exclusive interview for **Beacon** attendees. Chairman Neal provided an update on negotiations around the next COVID-19 package and relayed his vision for future tax and retirement savings legislation. Missed the live session? Beacon 2020 registrants can watch the full recording on the Beacon **[virtual platform](#)**. Take advantage of your AALU/GAMA

member benefit and **register for Beacon 2020 for FREE** today!

## Let's Chat! at Beacon 2020



Let's Chat! Grab your lunch and beverage of choice and connect with fellow participants!

Join us on August 12, at 12:00 p.m. EDT, for a structured chat with the speakers from two of Beacon's most popular on-demand sessions.

- 12:00-12:20 p.m. EDT – Join **Mark Miletello** for a discussion based on his session "**How to Communicate and CONNECT Using Social Media**"
- 12:30-12:50 p.m. EDT – Chat with **Alex Tuff** of Winged Keel Group on **Building Your Organizational Ball ("BYOB") - Part 1**

Simply **login**, head to the networking lounge, and connect.

**On-Demand Release:**

This week, Beacon participants heard from industry experts on working in a virtual world, understanding Reg 187 and the SEC's Regulation Best Interest, and more. **Click here** to view the full line-up of what was released this week.

>> **[Register for Beacon to access these resources and more](#)**



**2  
SEP**

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Next Normal

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