

## Navigating The Crisis Together

### News You Can Use

April 24, 2020

President Trump today signed [legislation](#) restoring funding to the depleted small business loan programs, the Paycheck Protection Program (PPP) and the Economic Injury Disaster Loan (EIDL) programs. The \$484 billion package provides \$310B to PPP and \$60B to EIDL, along with more funding for health care providers and hospitals. Talks continue about the next round of stimulus money, but Senate Majority Leader McConnell indicated this week that formal negotiations will not begin until the Senate returns to Washington on May 4.

### New Survey

Please take this five-minute survey to help us better understand the immediate and expected impact of COVID-19 on your business. This survey will capture powerful industry data to help us all manage this unprecedented time and ensure that we are providing you with the most helpful information possible. All responses will be anonymous.

[COMPLETE SURVEY](#)

### Upcoming Webinars:

#### [Insights from Congress](#)

Next week, we will be hosting two webinars focusing on the stimulus bill, featuring two

prominent Members of Congress, Rep. Ron Estes (R-KS) and Ways and Means Committee Ranking Member Kevin Brady (R-TX). Don't miss out on our exclusive, members-only webinar on this measure and what to expect with the approval of additional funding.

- **Insights with Rep. Ron Estes (R-KS)**  
Monday, April 27  
1:00 p.m. EDT  
[Register here](#) – *Members Only*
- **Insights with Rep. Kevin Brady (R-TX), Ranking Member, Ways and Means Committee**  
Thursday, April 30  
11:00 a.m. EDT  
[Register here](#) – *Members Only*

#### **Insights from Leaders and Advisors**

- **Helping Your Clients Monetize the Perfect Storm**  
Tuesday, April 28  
1:00 p.m. EDT  
[Register Here](#) – *Members Only*

Join David Byers, Capital Strategies Group, Inc., and Jonathan Forster, BakerHostetler, as they share transferable business ideas for the marketplace on how they are helping their clients navigate planning and market volatility. Check out our recent WRMarketplace, [When Opportunity Knocks: Planning for the Harmonic Convergence of High Volatility, Low Interest Rates, and a Looming Sunset](#), for more insights before the webinar.

- **Fast Tracking the Transformation in Underwriting**  
Wednesday, April 29  
1:00 p.m. EDT  
[Register Here](#)

Join Gonzalo Garcia of Agency One as he hosts a moderated discussion

between Dave Dorans of Clareto, Neal Halder of Principal Financial Group, and Nichole Myers of Swiss Re. These experts will speak to the underwriting changes they are experiencing due to the pandemic, and how one can succeed in this new reality.

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## New Analysis

- **How To Deliver Value for Clients** | [Read here](#)

This piece will help guide you in your financial advice to your clients to ensure minimal pain and alterations to their savings and planning goals.

- **PPP Guide for Statutory W2/1099** | [Read here](#)

We have created a guide to help Statutory W2 Employees and Independent Contractors know the SBA loan programs that are available to them during the COVID pandemic.

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## Recent Webinar

- **You Ask, We Answer**  
[Watch here](#) – *Members Only*

Check out the first installation of our new monthly webinar series, “You Ask, We Answer,” where members asked our experts questions about the stimulus bill and discussed challenges due to the crisis.

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Please continue to visit the [AALU/GAMA COVID-19 Action Center](#) for the latest updates on what’s happening in Washington and how it impacts you. [Send us your](#)

[feedback](#), ideas, and stories about your business or how you're helping your clients during this time.

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**Our mailing address is:**

AALU/GAMA  
11921 Freedom Drive  
Suite 1100  
Reston, Virginia 20190