

COVID-19: Navigating the Now



News You Can Use

June 26, 2020

Advisors, Producers, Agents - Take Our Research Survey

This short [survey](#) provides data for the AALU/GAMA Foundation's third eBook in the Leading Change series, and **will take less than five minutes of your time to complete.**

Leaders, please send this survey on to your **agents, producers, and advisors**. Rest assured that all responses will be kept completely anonymous. We look forward to receiving your valuable feedback! [Click here](#) to take the survey before the deadline of June 30!

ICYMI: Reg Bi is Finally Here - Are Producers Ready?



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Reg BI is Finally Here — Are Producers Ready?

Brad Campbell
Christie Corado
Bridget McNamara-Fenesy



The compliance deadline for Reg BI is June 30, 2020. This week, Crump Life Insurance Services' Christie Corado, M Holding Securities' Bridget McNamara-Fenesy, and Faegre Drinker Biddle & Reath LLP's Brad Campbell participated in a moderated discussion with AALU/GAMA's Armstrong Robinson on what is changing and what you need to do to be prepared. [Click here](#) to view this members-only recording.

New Resources

- **Regulations Best Interest (Reg BI) Checklist for Producers** | [Download here](#)

Reg BI and Form CRS take effect on June 30, and producers and their broker dealers must implement material changes to their current operations. To assist producers in getting ready, AALU/GAMA offer this checklist of major items under the new rules.

- **WR Marketplace: A Cautionary Tale on Informal Benefit Arrangements – Standalone Life Insurance Policies** | [Download here](#)

This WR Marketplace analysis highlights at least three important lessons for

employers that maintain informal or unwritten employee benefit arrangements stemming from the recent district court holding in *Alberth*.

On-Demand: Recent Webinars

- **You Ask, We Answer: PPP Loan Forgiveness & Application Process**
(*Members Only*) | [Watch here](#)
- **Recruiting Series Capstone Event: Make Research Relevant** | [Watch here](#)
- **Underwriting Series: Part IV: Where Are We Now?** | [Watch here](#)

Please continue to visit the [AALU/GAMA COVID-19 Action Center](#) for the latest updates on what's happening in Washington and how it impacts you. [Send us your feedback](#), ideas, and stories about your business or how you're helping your clients during this time.

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